

Name: _____

Month: _____



Daily Tracking

Faces Take You Places

To track your Skin Care Customers (SCC) put these letters in that column to keep track:
U=Ultimate Set, M= Miracle Set, S = Basic Set, R= Repair, B= Botanicals, C=Clearproof, K=Mens Set

Grand Day	10 Booking Calls	1 New Booking	Listen to M\$M
1	\$	○	☎
2	\$	○	☎
3	\$	○	☎
4	\$	○	☎
5	\$	○	☎
6	\$	○	☎
7	\$	○	☎
8	\$	○	☎
9	\$	○	☎
10	\$	○	☎
11	\$	○	☎
12	\$	○	☎
13	\$	○	☎
14	\$	○	☎
15	\$	○	☎
16	\$	○	☎
17	\$	○	☎
18	\$	○	☎
19	\$	○	☎
20	\$	○	☎
21	\$	○	☎
22	\$	○	☎
23	\$	○	☎
24	\$	○	☎
25	\$	○	☎
26	\$	○	☎
27	\$	○	☎
28	\$	○	☎
29	\$	○	☎
30	\$	○	☎
31	\$	○	☎

Name	Phone #	\$ Sold	SCC	Rebook Date	Appt. Date	2 Day FU	2 wk FU	2 Mo FU	Added to PCP	Int. in Joining	# items sold
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
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20											
21											
22											
23											
24											
25											
26											
27											
28											
29											
30											

Cross off or color in the symbol when you complete the task!
M\$M: 641-715-3900
Code: 44336#



Party & Pass It On

	Hostess	Party Sales		Hostess	Party Sales
1			6		
2			7		
3			8		
4			9		
5			10		

Monthly Totals

New SCC _____

Faces _____

Face Avg \$ _____

Party Average

\$ _____

Total

\$ _____

Items Sold _____

\$100 Days _____

Guests to Events

Shares

New TM's _____

Wholesale Order

\$ _____

Amt towards Star

\$ _____

Amt to finish Star

\$ _____



Sharing the Opportunity & Pass It On

Use this chart below to track the ways you layer your customer with service and team building information.

S= on skin care H=.Hostess P=given recruiting packet V=watched opportunity video & did survey
G=guest to event Y=yes N=no M=maybe J=joined

	Name	Phone #	Email	Circle all that apply	Notes
1				SHPVGYNMJ	
2				SHPVGYNMJ	
3				SHPVGYNMJ	
4				SHPVGYNMJ	
5				SHPVGYNMJ	
6				SHPVGYNMJ	
7				SHPVGYNMJ	
8				SHPVGYNMJ	
9				SHPVGYNMJ	
10				SHPVGYNMJ	
11				SHPVGYNMJ	
12				SHPVGYNMJ	
13				SHPVGYNMJ	
14				SHPVGYNMJ	
15				SHPVGYNMJ	



Track Your Star

Q1 June 16- Sept 15 * Q2 Sept 16- Dec 15 * Q3 Dec 16-Mar 15 * Q4 Mar 16-June 15

For each \$200 wholesale you order, color in a Star & track your progress. Once you are a Sapphire Star, every new qualified team member you add in the quarter that places an initial qualified order the month she signs or the following 3 months boosts you to the next star level.

\$200	\$800	\$1400	\$2000	\$2600	\$3200	\$3800	\$4400
\$400	\$1000	\$1600	\$2200	\$2800	\$3400	\$4000	\$4600
\$600	\$1200	\$1800	\$2400	\$3000	\$3600	\$4200	\$4800
		SAPPHIRE!	RUBY!	DIAMOND!	EMERALD!		PEARL!